



DAPHNE SWANEPOEL PROPERTIES

Bringing people and properties together for over 45 years!

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E-mail: daphne.dsproperties@gmail.com, www.dsprop.com Reg. D/2015/4884 VAT Reg. 1649431-01-5

CURRICULUM VITAE

Name	Daphne Swanepoel
Nationality	Namibian
Identity Number	490515 0081 5
Physical Address	Berg Str 12, Swakopmund, Namibia
Postal Address	P O Box 8199, Swakopmund, Namibia
Mobile	+264 817556689
Languages	Afrikaans, English, conversational German
Marital Status	Married
Children	2 (Youngest son has his own Agency – Yellowsquare Properties – Windhoek with approx. 60 Estate agents) (Elder son has his own Legal Practice – Philip Swanepoel Legal Practitioners – Windhoek)

OBJECTIVES

Wants to excel internationally in the upper bracket property market, as well as in Commercial and Industrial property, Lodges, farms, Game Hunting lodges and developments.

TRAINING

1985	3 year CRS Course (Commercial and Residential Specialist) course in Cape Town
1996	World Convention, San Francisco, USA

PROFESSIONAL HISTORY

1979	Willem Estates in Somerset West
1980	Established own business, ie, Daphné Estates in Windhoek, Namibia
1987	Appointed as Director of Southern Estates (biggest Estate Agency in Namibia) Windhoek Namibia
1993	Established No.1 Estates (Pty) Ltd in Windhoek, Namibia (Co-Director was Ms. Loretta Basson)
02/98 – 09/01	Established Sole Proprietorship, Daphné's Estates in Windhoek, Namibia after selling shares to Ms L Basson (No. 1 Estates)

08/01 – 04/08 CEO/Owner of Pam Golding Properties, Windhoek
12/04 – 04/08 Expanding PGP - Bought Pam Golding Franchise at Coast –
Swakopmund, Walvis Bay and Henties Bay
03/09- to date Established DAPHNE SWANEPOEL PROPERTIES in
Swakopmund (This culminates in career of 45years as a
successful Estate Agent – mostly own business)
This represents our Current operations

ACHIEVEMENTS

1988	During the period of Namibia's Independence, I officially sold 80% of all properties to incoming Embassies.
2005	Was nominated for Namibian Businesswoman of the year By first National Bank and achieved the top 5 finalists

Slogan, Visions, and Mission

Slogan:

Bringing people and properties together for over 45 years

Vision:

To be a foremost Namibian estate agency, with special interest in the Namibian coastal properties as well as commercial farms throughout the country

Our mission and values:

To be the preferred Namibian estate agency serving clients with expertise, professionalism, passion, sincerity, honesty, integrity, transparency, and accountability

Areas of business:

Daphné Swanepoel Properties' team of 8 agents offer customers specialised and customised services in the selling and buying of residential, commercial, industrial properties as well as B&B's, guest houses, hotels. DPS is also intensively involved in the trading of commercial farmland for game, hunting, lodges, livestock, and agronomy. Another part of our portfolio is the rental of residential, commercial, and industrial properties.

Our Services:

- Assisting local, regional, and international investors to find the best investments for their needs
- Assisting local, regional, and international companies and organizations by sourcing the most appropriate accommodation for their personnel
- Assisting tenants to find rental properties suiting their needs and sourcing Landlords for trustworthy tenants

Our approach:

- Establishing positive, open, and trustworthy relationship with clients – sellers, buyers, landlords, lessees and investors
- Exceeding customer expectations by offering sound advice and service of excellence
- Ensuring buyers, tenants and investors offer or pay realistic prices according to current market factors
- Ensuring all parties involved a secure, smooth and worry-free processing of transactions
- Assisting buyers with bond applications at financial institutions of their choice
- Taking care of the interests of sellers and buyers
- Ensuring our estate agents stay abreast with market trends, external market influences, latest knowledge and techniques on an ongoing basis
- Maintaining an objective medium to long-term perspective of the industry

Special advice, including the following:

- Improving your home to obtain a better price and a faster sale
- Advising you on renovating and improving your property to attract prospective buyers and tenants
- Conducting a comparative market evaluation of your property according to current market trends and ensuring an appropriate price

We undertake to:

- Ensuring that sellers sign a mandate, with all the correct detail, to kickstart the sales process
- Updating sellers on their properties and price tendencies in the market
- Taking quality pictures of properties and upload them and particulars onto DSP's website which is automatically linked with Property24 and My Property, Instagram, Face Book and on Google.
- Updating the website on a regular basis

Access to other relevant services:

DSP has access to various relevant and professional service providers, including:

- Legal advice, counselling, and contracts
- Insurance products and services
- Communication and marketing strategies/services
- Construction and renovation services
- Home and property cleaning services

Qualifying of Clients

Before the client physically views the property, they must do the following:

- Complete a FIA form (Financial Intelligence Act)
- Submit proof of funds
- Submit Certified copy of ID/Passport
- Submit bank letter of credit / pre- approval for bank loan
- Sign an NDA with DSP

We trust that the above information is sufficient to let us assist you in marketing and selling your property on your behalf.

Daphne Swanepoel

CEO/Owner of Daphne Swanepoel Properties